

MANAGER'S MESSAGE



Kelly Boyle General Manager
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519-392-8693 ext 304

■ Hard to believe we are here in October! Thank you for your patience while we completed year-end inventory on October 1st which also marked the start of our 71st year of operations. We have completed many capital and repair projects this year, and plans are well underway for 2022. We have ordered another 4 new fertilizer spreaders (2x6 TN and 2x8TN) for spring 2022. They will make great additions to our fleet! We plan to update you on our progress and future at our annual meeting on Tuesday January 11th, at the Formosa Hall. Stay tuned for details.

The big topic throughout our industry seems to be supply chain disruption. Everything from, part shortages, to ocean freight and container costs. Supplies of micronutrients, vitamins, minerals, fertilizers, crop protection products, and most any product that is imported or has parts or ingredients that are imported may be delayed, or face shortages and price increases. Orders must be placed months earlier than in previous years. Planning will become increasingly important to allow for product positioning in a timely fashion. Being part of a co-operative system, with our partners at Growmark, Masterfeeds, Peavy Ind., and North Wellington, certainly gives us more buying power and acquisition clout.

Thank you to all members who sent in new name suggestions as part of our amalgamation project. There were some thoughtful submissions that will not make the job any easier. We continue to look for opportunities for our co-operatives to work together. Most recently, HBC will be assisting NWC with the implementation of the ADP payroll system which has been in place at HBC for almost two years. North Wellington was able to realize cost savings for transitioning under the HBC umbrella. As always, please give me a call if you have questions or thoughts about the project.

Have a great fall and be sure to enjoy the great colors in your travels. Have a safe harvest, Happy Thanksgiving, and as always, thank you for your business!

Regards.....

Kelly Boyle

THANKSGIVING HOURS

In observance of Thanksgiving, Huron Bay Co-operative offices, and stores will be closed on:

Monday October 11, 2021.

Have a happy and safe long weekend!

EMPLOYEE NEWS

We would like to welcome the following to the Huron Bay team:

- Christian Bond-Operator, Walkerton Agronomy Centre
- Rick Strongman-Store Clerk, Markdale
- Alfred LeBar-Driver, Dundalk Agronomy Centre
- Thomas Filsinger-Store Clerk, Teeswater

ADDRESS CORRECTIONS

The Post Office is requesting complete civic addresses on all mail we send out (fire number, road name, and RR #).

We are trying to catch these as we come to them. Please help us out by calling in to our Teeswater office or email mmoffat@huronbaycoop.ca or update your address on our patron access with the proper mailing address for your account.

FROM THE ENERGY DESK



Allan Williamson
Energy Division Manager
1-888-337-3835
awilliamson@huronbaycoop.ca

■ Late summer has been very busy for the energy department; as we enter October most of the staff vacations are over and we will be back to having a full team. As some of you may have noticed we have been very busy finishing up our inspections of petroleum equipment out in the field. This process has identified some equipment out in the field that requires maintenance

or replacement. If your equipment made the list, a sales member will be in contact to make a plan for the required maintenance or replacement. If you believe your equipment needs some TLC please give us a call to confirm you are on the list, so we can get things fixed up before the snow flies!

As we enter fall we begin to start thinking about winter, we ask our members for assistance by marking driveways, trimming low-hanging trees, and cleaning the area around your tank (debris around your tank will be hidden by the snow, and a potential risk to our drivers). A reminder that we require 3 business days notice for "will call" home heat deliveries (propane and furnace oil). We thank everyone for giving us as much notice as possible, it helps us with scheduling so that we can get to everyone in a timely and efficient manner. If you prefer to take the worry out of your supply, give us a call and we can set you up on automatic delivery. New this year, all automatic propane customers will have tank monitors installed allowing us to always monitor your levels to ensure no interruptions in your propane service. Thank you everyone for a great summer, and we look forward to serving you in the fall and winter seasons.

There are many ways to contact the Energy Division with your inquiries or order needs. Please see below or scan the QR code.

Please note the "Cell" number provided receives text messages ONLY.

Call: 1-888-337-3835

Text: 1-519-957-1064

Email: energy@huronbaycoop.ca



70TH ANNIVERSARY BURSARY WINNERS

Huron Bay Co-op, in partnership with Partners Indemnity Insurance Brokers, is happy to announce the recipients of \$500 bursaries for our 70th Anniversary!

Rhys Tiffin
Taylor Smith
Alena Cassidy
Darby Goetz
Ashton Fischer

ANNUAL MEETING

Our 70th annual meeting will be taking place on January 11th, 2022 and will be held at the Formosa Hall. Stay tuned for further details!

CROP NEWS

By: Christine Wyville

Western Bean Cutworm

Western Bean Cutworm (WBC) is a pest that is and has been discussed at grower meetings for a few years now. We want our growers to know that WBC is in our area and this year we are again trapping moths and doing counts. In previous years we have seen damage in various fields, but didn't have any numbers from scouting for egg masses to substantiate the damage we are seeing. This is our 3rd year trapping WBC in our area. WBC feeds on the ear of a corn plant. The adult moths lay their eggs on the leaves of the corn plant when the corn is at pre-tassel up until pollination has been completed. The WBC larvae feed on the green silk and move to the cob by eating from the outside of the husk into the kernels. These larvae can also move from plant to plant within a field. There is only 1 generation of larvae per year which is beneficial in our ability to scout and monitor these pests. These pests can overwinter in fields in certain situations and they fly in every year.

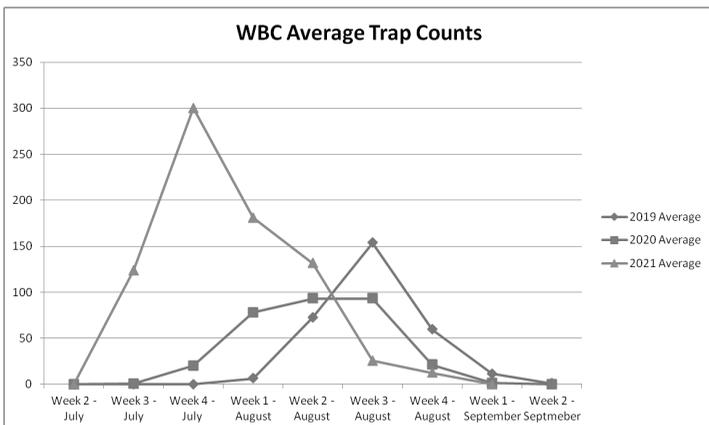
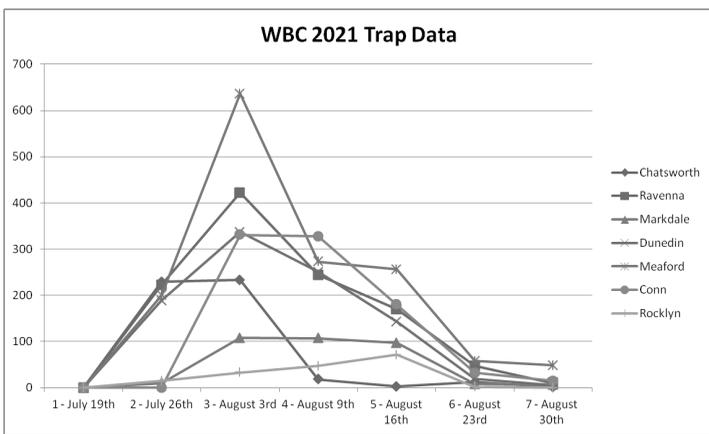
In the Markdale and Dundalk territory, we had 7 traps set up to monitor the activity & flight patterns of the WBC moths. Our traps were located in Chatsworth, Ravenna, Markdale, Rocklyn, Meaford, Dunedin, and Conn. These traps help us to monitor the peak flight times of the moths to better determine when scouting needs to be conducted and when peak egg-laying will probably occur. When we are scouting for the egg masses of the WBC moths we scout 100 plants within the field. The threshold for spraying WBC is a cumulative count and occurs when there has been an accumulation of 5% of the plants with egg masses or small larvae found.

Yield loss from WBC can be extensive as 1 WBC larva/ear has been estimated to reduce the yield by 15 bu/ac with yield being reduced by up to 40% if conditions are right. WBC can also lead to increased mycotoxins development within those ears of corn.

In 2021 our traps determined that peak moth flight occurred from July 26th – August 16th. This is early than the last 2 years that we have been monitoring trap counts. We did continue to monitor for egg masses in the field however, no field met the threshold for spraying.

Below are our trap counts for moths in 2021 as well as a graph of the 2021 trap counts. There is also a graph comparing the average trap counts in our area over the last few years.

| 2021 Trap Counts | | | | | | | |
|------------------|----------------------|-------------------|--------------------|-------------------|-------------------|----------------|-------------------|
| Week | Trap 1 Chatsworth | Trap 2 Ravenna | Trap 3 Markdale | Trap 4 Dunedin | Trap 5 Meaford | Trap 6 Conn | Trap 7 Rocklyn |
| 1 - July 19th | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2 - July 26th | 229 | 222 | 10 | 189 | 200 | 0 | 15 |
| 3 - August 3rd | 233 | 422 | 108 | 337 | 636 | 331 | 33 |
| 4 - August 9th | 18 | 244 | 107 | 251 | 273 | 328 | 47 |
| 5 - August 16th | 3 | 170 | 97 | 143 | 256 | 180 | 71 |
| 6 - August 23rd | 12 | 47 | 8 | 19 | 58 | 32 | 2 |
| 7 - August 30th | 1 | 10 | 6 | 6 | 48 | 15 | 0 |



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For best results, position in areas frequented by deer such as trails, rubs and watering spots.



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2022 CALENDAR PHOTOS

Please forward your digital photos to jhenderson@huronbaycoop.ca, that show livestock, crops, gardens, homesteads, equipment or your connection with the co-op. We always struggle with having winter scenes so please try and help us out with those!

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INVESTMENT OPPORTUNITIES

Huron Bay Co-operative is accepting new members. We use the funds generated to strengthen the position of the co-operative and for financing new capital purchases to provide better service to you our members and customers. To become a member of the co-op requires a \$15 one time non-refundable membership fee. Huron Bay Co-operative offers a \$500 basic member loan with a 10 year term at BMO Prime plus 2% interest per annum. This loan is required before any patronage can be paid out. Members are entitled to patronage refunds when declared by your co-operative. As a member you are able to exercise a vote on company policies. You are also able to vote on the election of your board of directors, nominated from our pool of members. It also allows the member to invest monies in special member loans that are currently returning:

2.45 % per annum 1 year
2.95 % per annum 3 year
3.95 % per annum 5 year

If you would like to discuss investing in your Co-operative, please contact your local branch manager, the Controller Rob Gordon or the GM, Kelly Boyle at 519-392-8692