

## MANAGER'S MESSAGE



Kelly Boyle General Manager  
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519-367-5765

■ On the land in five weeks? Spring is close, so the groundhogs, and even, Lucy the Lobster say (No groundhogs up for the task in Nova Scotia apparently?). Now on to the lions and lambs of March, and then... the April showers (hopefully not extended). For March, the Farmer's Almanac calls for an average temperature of -3 (3 deg. below avg.) and 70 mm of precipitation (10 mm below avg.). We'll see how it goes.

Our field staff report that there is still some indecision with respect to planting intentions for the coming season. I encourage you to review production and management options with your field man or branch staff, to cover off uncommitted acres as soon as possible. Seed supplies are tightening up and of course, the best varieties sell out first. We have secured some extra seed product, in anticipation of later orders.

With the prospect of an early spring, our garden center team is really getting wound up! They have found some awesome live-good specials for you, and have lots of our exclusive 10-10-10, all purpose, lawn and garden fertilizer on order for you.

The feed division is also gearing up for spring. Chick delivery dates are out. CHICK DAYS is one of our favorite, and longest running feed promotions! Contact your local branch to order your healthy day-old chicks. Be sure to pick up your Chick Club Card to earn FREE FEED!

Our Energy Division thanks you for working with our staff through-out the season. Providing three days' notice for your delivery requirements, trimming your trees and keeping driveways clear and marked, improves our service capabilities to all customers. Now is a good time to take a look at fuel storage tanks. Contact your local branch, your driver, or Katrina and Scott in Walkerton (1-888-337-3835), for pump and hose repairs, tank leveling, tank painting, conversion to Deselex Gold, and filters. Most of our fuel customers use a fuel additive. Deselex Gold is the premium product in the market. Metered off the truck, at the right rate, no guessing, no remembering, always right! Cleans and extends engine life, reduces wear, downtime and repair expenses. What are you waiting for? Give Norm Ireland a call for the full story! (519-831-0516)

Be sure to attend the Special Member Information Meeting in Mildmay on March 26th. Members will learn about the proposed amalgamation agreement between North Wellington and Huron Bay Co-operatives, ask questions and vote on the resolution to proceed with the amalgamation process. This is your Co-op. Please help to direct our future.

Watch out for the lions and lambs of March. Welcome daylight savings time on the 8th. Happy St. Patrick's Day on the 17<sup>th</sup>, and the first day of spring is on the 19<sup>th</sup>. Work on April Fools projects, the 1<sup>st</sup> is coming!

Regards...  
Kelly



## FROM THE ENERGY DESK



Allan Williamson  
Energy Division Manager  
1-888-337-3835  
awilliamson@northwellington.ca

■ Mother Nature cannot make up her mind this winter, Temperature swings make delivery scheduling and driveway conditions challenging for our team. Much thanks to everyone for keeping those driveways clean, and a special thanks to customers who provide pathways right to your tanks!

We have been very busy with petroleum max price contacts over the last month, by the time we go to print we have likely set a new record for the co-op on litres booked through fuel contracts at a given time, its nice to see that we are able to provide protection to our customers through such a great program. Max price contracts allow you to set a "Max price" for your fuel over a 6 or 12 month term, while still enjoying a lower price if prices go down. If you are interested in pricing, and cost of the program please contact the energy team!

As we start to approach spring we are starting to think about spring fuel requirements, if you think your tank or pump is in need of repair or replacement please contact us, we would love to get this looked after for you before the spring rush.

We continue to work on tank inspection throughout the territory, don't be alarmed if you see an HBC service truck in your yard in the coming months as we work towards completing the inspections. These inspections will help identify maintenance and upgrade requirements for tanks and equipment, while also helping us update our records for better tracking in the future.

There are many ways to contact the Energy Division with your inquiries or order needs. Please see below or scan the QR code. **Please note the "Cell" number provided receives text messages ONLY.**

Allan Williamson | Energy Division Manager  
awilliamson@northwellington.ca



## NOTICE OF SPECIAL MEMBER MEETING

To consider and, if thought fit, to pass a special resolution authorizing the amalgamation of Huron Bay Co-operative Inc. with North Wellington Co-operative Services Inc.

March 26th, 2020

Registration begins at 6:30 pm

Meeting called to order at 7:00 pm

Mildmay Carrick Recreation Complex

24 Vincent Street, Mildmay

Identification required at registration.

Meeting materials are available on our website at

[www.huronbaycoop.ca](http://www.huronbaycoop.ca)

Contact Kelly Boyle, General Manager, in the Teeswater or Harriston Office for more information.



### Crop Day 2020

■ On February 6<sup>th</sup> at the Keady community center the 19<sup>th</sup> annual Huron Bay crop Outlook day was held with a full house of producers attending. The day was started with Cain Templeman speaking for Agricorp on the year that was in grains, oilseeds, and forages. Next up was Mike Cowbrough from OMAFRA and his talk on controlling weeds as well as nasty Fleabane issues. Joanna Follings also from Agricorp discussed different way to maximize your wheat potential. Stephan Paille gave a quick FCC update on the crop input program. After lunch Horst Bohner from OMADRA discussed whats new and exciting in soybean production. Aaron Stevanus from Mosaic came to the stand to discuss different product Mosaic offers and where they fit into producer's management plans. To end the day the Huron Bay/Upi team gave a talk on Diesel X Gold and why it fits into farming operations. Huron Bay would like to thank all the sponsors, speakers and producers who made this day possible.

### EMPLOYEE NEWS

■ Congratulations to Allan and Rosalee Williamson on the birth of their son.

### CALENDAR PHOTOS

■ Please forward digital photos to [hubaymil@wightman.ca](mailto:hubaymil@wightman.ca), that show livestock, crops, gardens, homesteads, equipment or your connection with the co-op. **We always struggle with having winter scenes.**

### GROWER PESTICIDE COURSE

Location: Chesley Firehall  
 Date: Friday February 7, 2020  
 Tuesday, March 31, 2020  
 Time: 8:45am  
 Exam only time: 2:45pm  
 Pre-Registration: Huron Bay Co-op  
 via OPEP website  
 Contact: 519-363-2017  
 for sign up code

### INVESTMENT OPPORTUNITIES

Huron Bay Co-operative is accepting new members. We use the funds generated to strengthen the position of the co-operative and for financing new capital purchases to provide better service to you our members and customers. To become a member of the co-op requires a \$15 one time non-refundable membership fee. Huron Bay Co-operative offers a \$500 basic member loan with a 10 year term at 8% interest per annum. This loan is required before any patronage can be paid out. Members are entitled to patronage refunds when declared by your co-operative. As a member you are able to exercise a vote on company policies. You are also able to vote on the election of your board of directors, nominated from our pool of members. It also allows the member to invest monies in special member loans that are currently returning:

4 % per annum	1 year
5 % per annum	3 year
6 % per annum	5 year

If you would like to discuss investing in your Co-operative, please contact your local branch manager, the Controller Rob Gordon at 519-392-8693 or the GM, Kelly Boyle at 519-367-5765



### Keady Beef | Beef Day 2020

■ The Annual Beef producer's meeting was held on February 13<sup>th</sup> at the Keady Community hall, around 55 producers from the Huron Bay trading area showed up to listen to informative speakers from the industry. Ron Stevenson from Metzger Vet spoke on presorting for Calf club sales, Barry Robinson from Semican presented on inoculants and different ways to "Beef up your silage program," Chloe Long from Masterfeeds talked on winter feeding strategies for your beef animals, Reed VanDriesten from Ridley Block Operations gave the crowd tonnes of information in his talk on Lick Tubs/Blocks and what one works best in different situations, to close the day Jason Hurst from Masterfeeds spoke more towards the economical side of the business and different Cow/Calf decisions that can be made that many producers may not consider. Huron Bay would like to thank all the sponsors and speakers who supported our event, as well as thank all the producers for coming out, without the support the day wouldn't happen. Hope to see everyone next year!



Your Huron Bay Co-op has upgraded the chassis on the Teeswater spinner truck. This unit will be based out of Teeswater covering Teeswater and aiding in the Belgrave and Walkerton areas.